Client Savings



Lincoln Mold & Die

Lincoln Mold & Die has grown from a local 4,000 sq. ft. mold shop to an international supplier of high quality molds in our 41,000 sq. ft. facility. Throughout our 54 years we have progressed from manual machines to the latest CNC equipment with highly skilled employees.

When Avion Energy approached Lincoln Mold & Die with an offer to find best pricing they were paying \$.1100 per KWh - We negotiated a price of \$.09609 resulting in a 13% Savings. Based on their historical consumption that should produce a savings of \$19,563

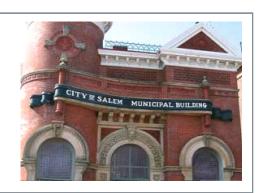


Central Park Restaurant had a price of \$.0823 per KWh. Avion found a price of \$.06410 that's a 23% savings Edible Arrangements had a price of \$.09881 per KWh. Avion found a price of \$.08249 that's a 17% savings Greater Harvest Church had a price of \$.1047 per KWh. Avion found a price of \$.06852 that's a 35% savings Heritage Place Condos had a price of \$1.139 per therm. Avion found a price of \$.5586 that's a 51% savings Midwest Auto Body had a price of \$.0836 per KWh. Avion found a price of \$.064084 that's a 22% savings

City of Salem

Salem City is the county seat of Salem County. The Old Salem County Courthouse is the second oldest courthouse in the United States. Today Salem City is undergoing revitalization with plans to become a major tourism center; the business district has been preserved with the whole area filled with architecturally impressive buildings.

City of Salem had 36 accounts with average price of \$.1250 per KWh. Avion Energy negotiated a price of \$.09305 providing a **Savings of 26%**. Based on Historic consumption that should produce an approximate savings of \$58,000.



Car Clean Car Wash had a price of \$.119 per KWh. Avion found a price of \$.0849 that's a ... 29% savings Lucky Lotto had a price of \$.1060 per KWh. Avion found a price of \$.0997 that's a ... 6% savings Surf Club had a price of \$.12121 per KWh. Avion found a price of \$.08141 that's a 33% savings Susan Resc had a price of \$.08178 per KWh. Avion found a price of \$.0665 that's a 19% savings Café Delicious had a price of \$.098 per KWh. Avion found a price of \$.069 that's a 30% savings

Penn Jersey Paper Company

Penn Jersey Paper offers customers over 7500 stock items, including leading national brands, distributing packaging, paper, chemicals, consumables, smallwares and equipment. They operate out of a 250,000 sq ft facility in NE Philadelphia.

PJP was paying \$.1050 per KWh. Avion negotiated a price of \$.08533 **Saving PJP 19%**. Avion also negotiated contract details to provide favorable swing tolerance to accommodate PJP's move to a new facility later this year.

